1st Quarter 2008
Analyst Teleconference

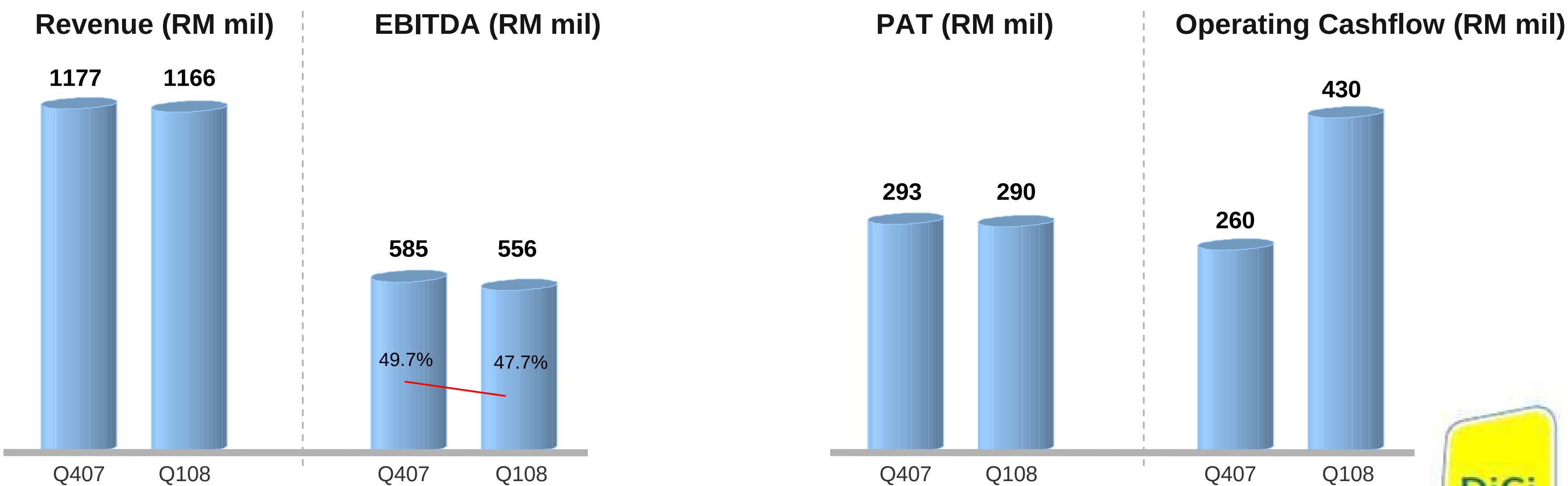
29th April 2008

Q108

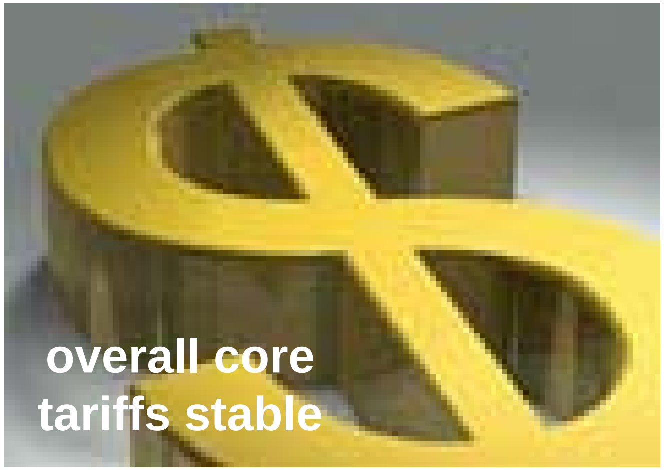
2% underlying revenue growth

47.7% EBITDA margin

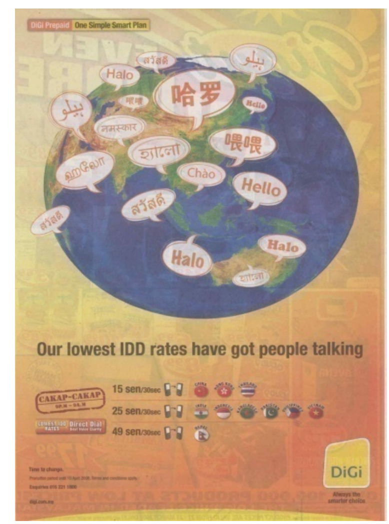
strong operating cash-flow



Q1 market overview



DiGi’s key market activities in Q1



Q1 key numbers

	Q108	Q-o-Q growth	Q-o-Q* underlying growth	Y-o-Y growth
Customer base	6.6 mil	+2%	+2%	+13%
Revenue	RM1,166 mil	-1%	+2%	+15%
EBITDA	RM556 mil	-5%	0%	+12%
EBITDA margin	47.7%	-2.0pp	-0.8pp	-1.3pp
PAT	RM290 mil	-1%	+2%	+18%
EPS	38.7 sen			

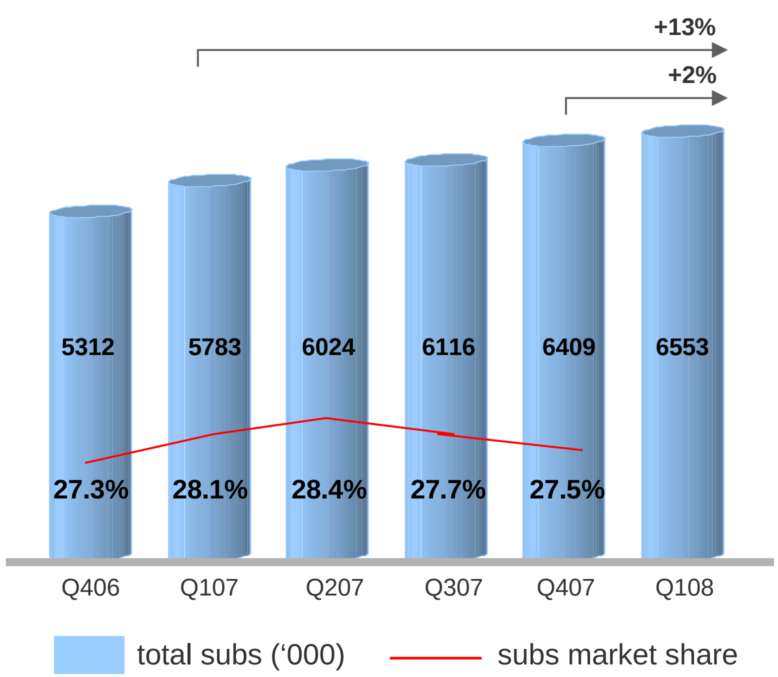
** Q407 excludes one-off RM30 mil prepaid revenue; amortisation charge & corporate tax change adjustments*

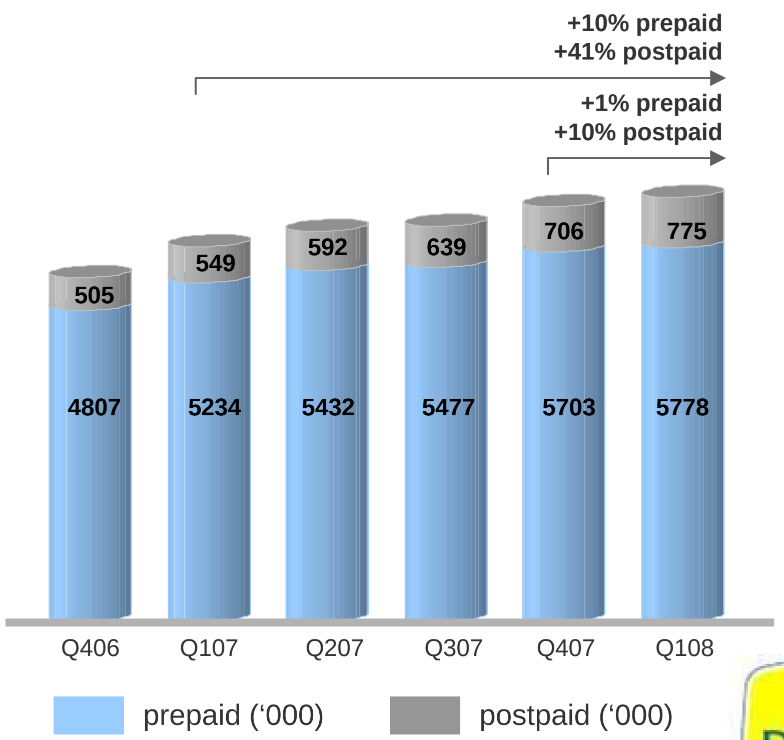
DiGi

Net adds impacted by rotational churn

- maintained competitiveness in gross activation
- added 144k new customers

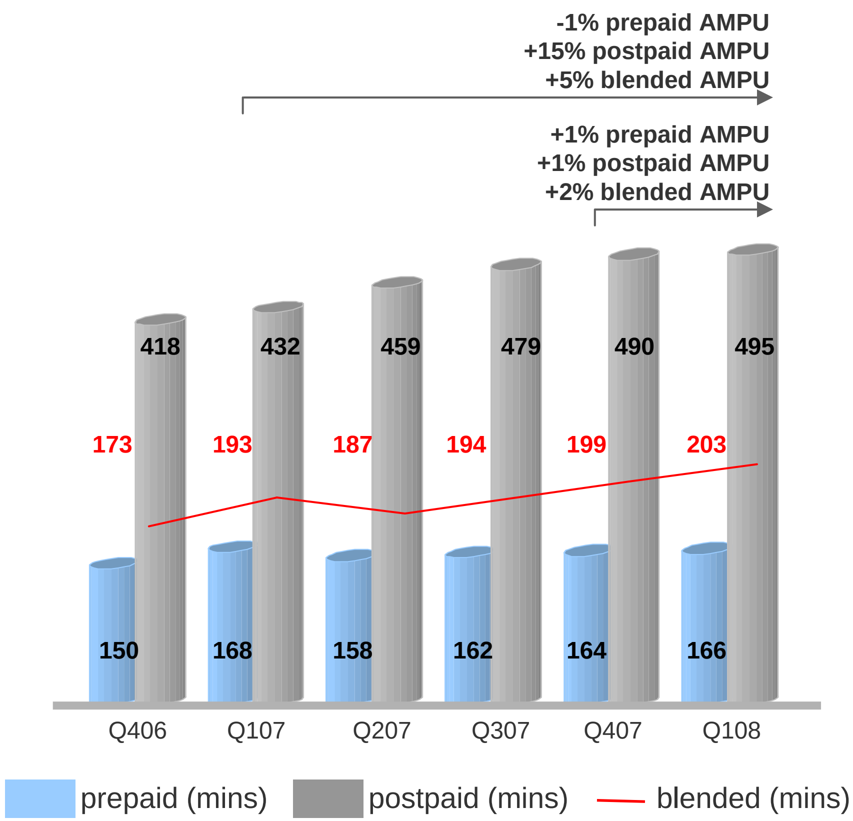
- prepaid momentum impacted by rotational churn
- 1Plan effective in driving postpaid acquisition

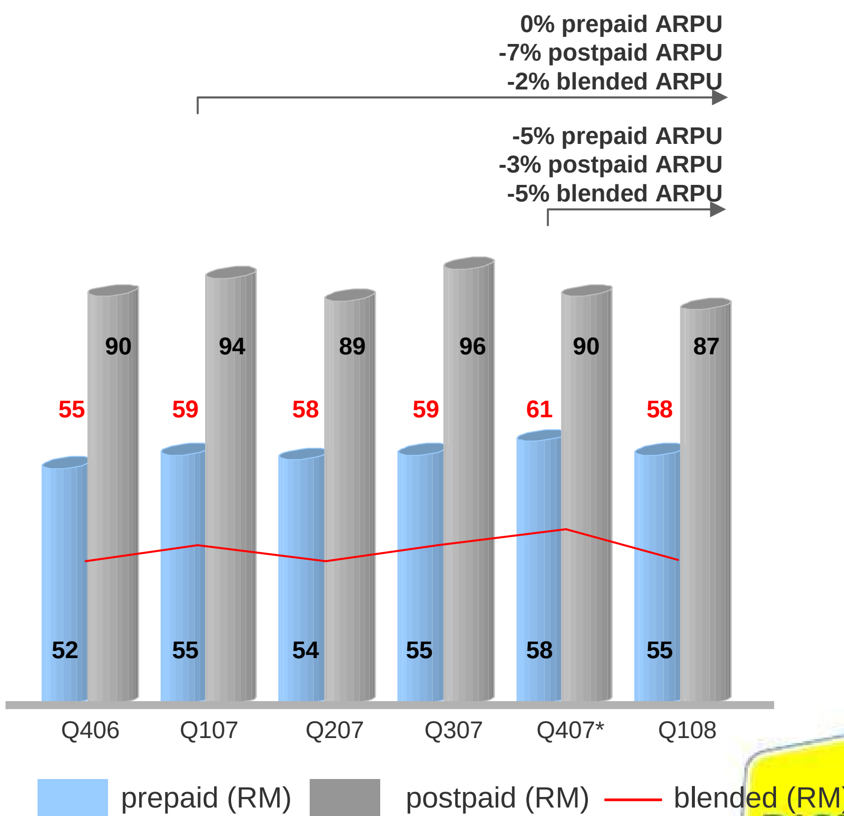




ARPU sustained by higher usage

- positive usage trend for both prepaid and postpaid
- flat pricing effective in stimulating usage
- postpaid ARPU diluted by strong acquisition pace and competition





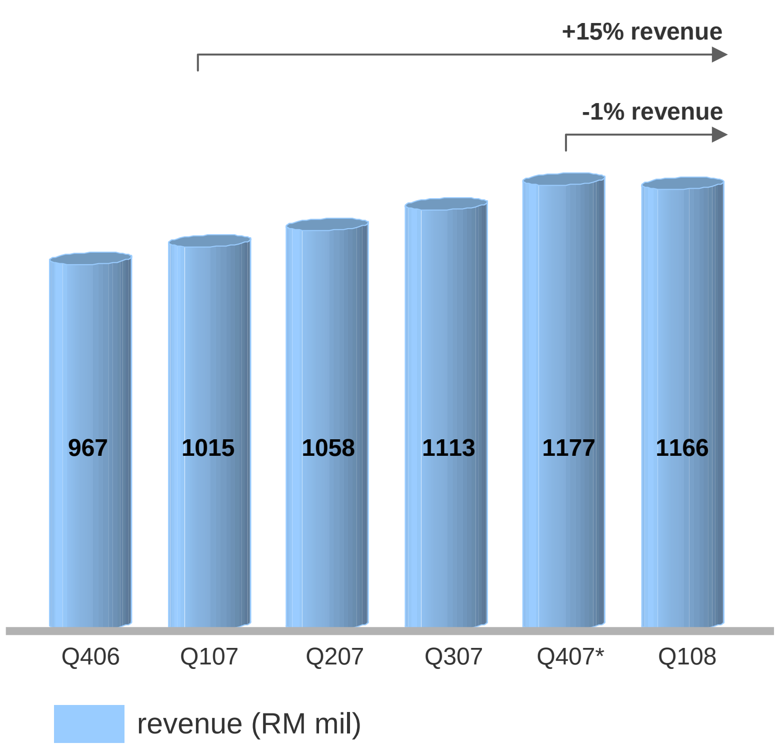
**Q407: normalised prepaid ARPU RM56 / blended RM60*

DiGi

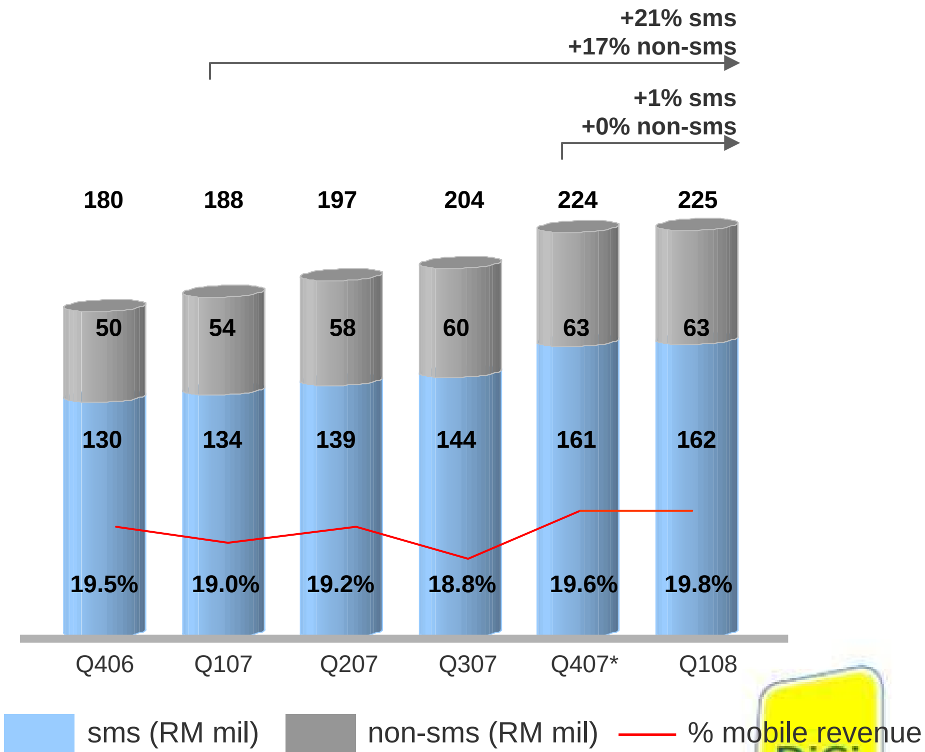
Slow prepaid revenue growth in Q1

- 2% underlying revenue growth in Q1
- Q-o-Q prepaid revenue grew by 1% *(on normalised Q4 prepaid revenue)*
- Q-o-Q postpaid grew by 6%

- Q-o-Q data revenue grew by 3% *(on normalised Q4 data revenue)*
- good pick-up in postpaid data usage



*Q407 normalised revenue RM1,147 mil

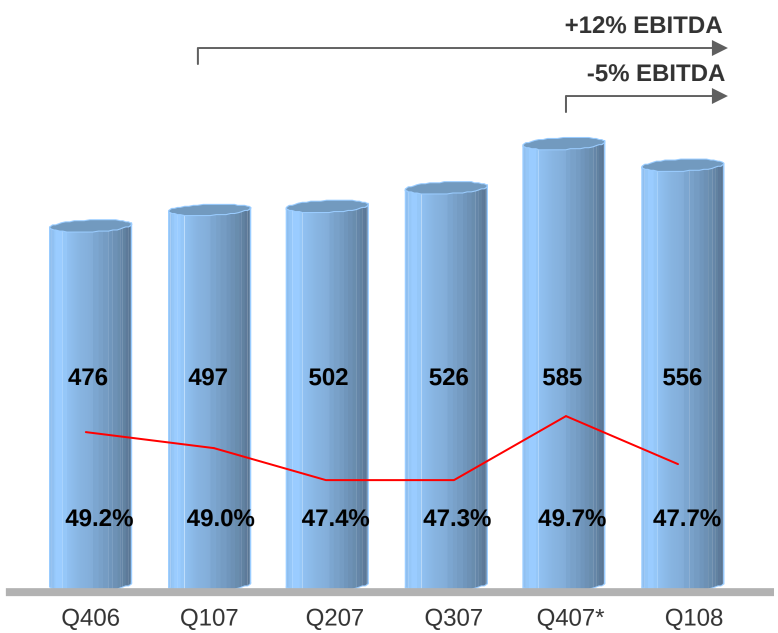


*Q407 normalised data revenue RM219 mil

Steady EBITDA and PAT

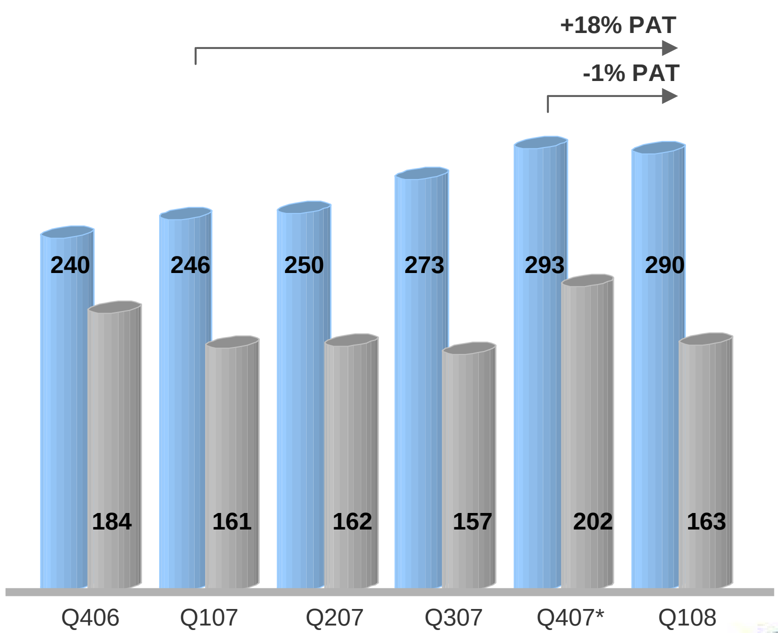
- EBITDA margin affected by higher sales & marketing activities

- PAT in-line with revenue performance
- depreciation & amortisation charges at normalised level



ebitda (RM mil) ebitda margin

Q407 normalised EBITDA RM556 mil, EBITDA margin 48.5%



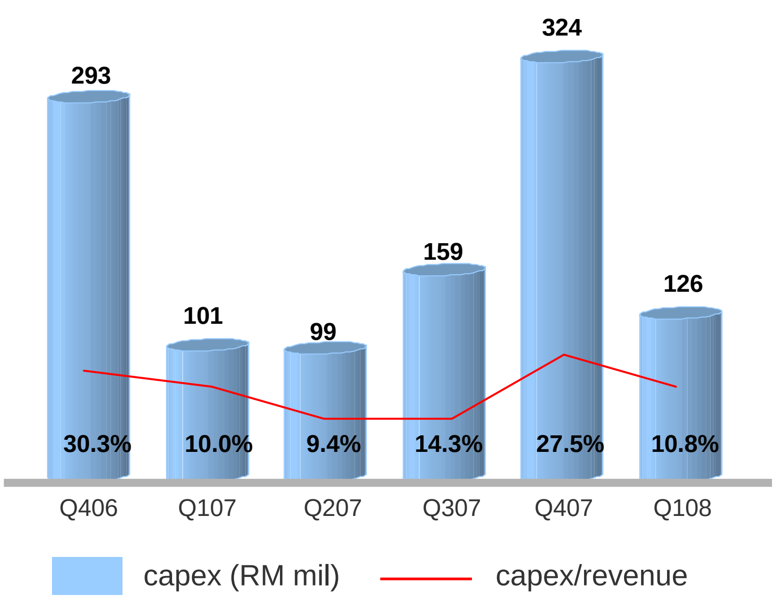
pat (RM mil) dep & amort (RM mil)

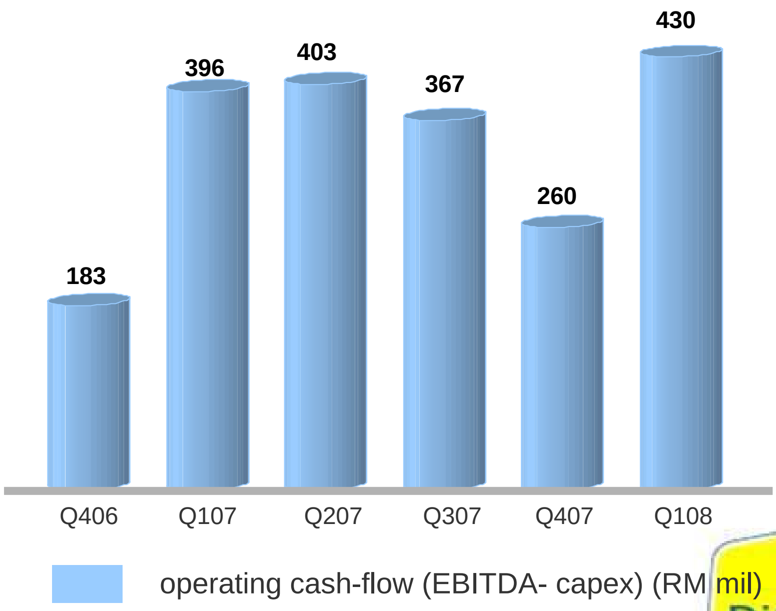
Q407 dep & amort impacted by RM27 mil one-time charge

Strong operating cash-flow

- technology platform upgrade ongoing
- network investment program to accelerate in 2H08

- high operating cash-flow in Q1 due to moderate capex

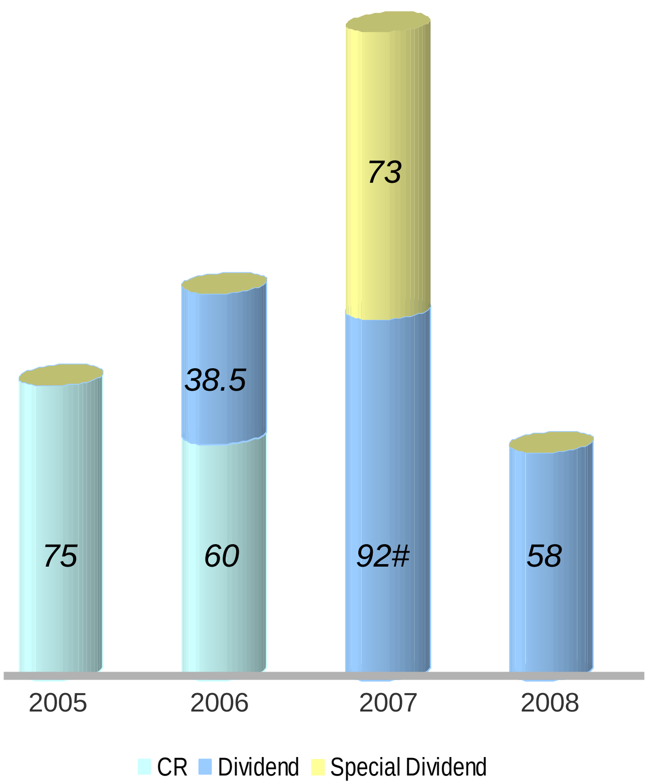




Delivering shareholder value

Dividend (net sen/share)*

RM2.9bn cumulative pay-out



*based on declaration date

#Final 2006 = 42 sen; interim 2007 = 50 sen; final 2007 = 58 sen

Financial Parameters

	Q108	FY2007
LT borrowings	RM200 mil	RM200 mil
Cash & cash equivalents	RM884 mil	RM577 mil
ROE	15.5%	67.4%
ROCE	16.1%	66.4%
*FCF/share	57.3 sen	190.3 sen

** FCF = EBITDA - Capex*

Verbal updates

- Regulatory
- DiGi-TdC alliance and 3G

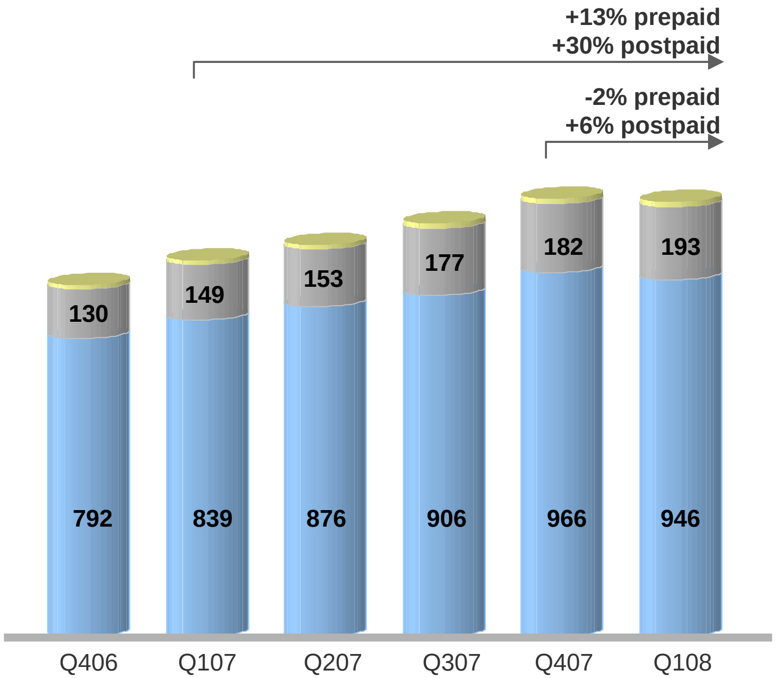
Guidance maintained

	2008 Guidance
Revenue growth (%)	high single digit
EBITDA margin (%)	mid-40's
Capex*	RM850 mil – RM1.1 bn
PAT growth (%)	around 5%

* *Capex guidance excludes RM650 mil – RM700 mil 3G spectrum licence intangible asset (book value depending on share price on issue date)*

Appendices

Breakdown of mobile revenue



**Q407 includes one-off RM30 mil positive prepaid revenue adjustment*

prepaid (RM mil) postpaid (RM mil) others (RM mil)

PAT breakdown

(RM mil)	Q108	Q407	Q307	Q207	Q107
EBITDA	555.9	584.7	526.2	501.8	497.2
Depreciation & Amortisation	(163.4)	(201.5)	(156.5)	(162.4)	(160.8)
EBIT	392.5	383.2	369.7	339.4	336.4
Net finance income	3.1	3.4	5.5	5.1	2.6
– *finance costs*	*(3.9)*	*(4.1)*	*(3.8)*	*(3.9)*	(3.4)
– *interest income*	*7.0*	*7.5*	*9.3*	*9.0*	6.0
PBT	395.6	386.6	375.2	344.5	339.0
Taxation	(105.5)	(93.6)	(101.9)	(94.2)	(93.0)
PAT	290.1	293.0	273.3	250.3	246.0
EPS (sen)	38.7	39.1	36.4	33.4	32.8

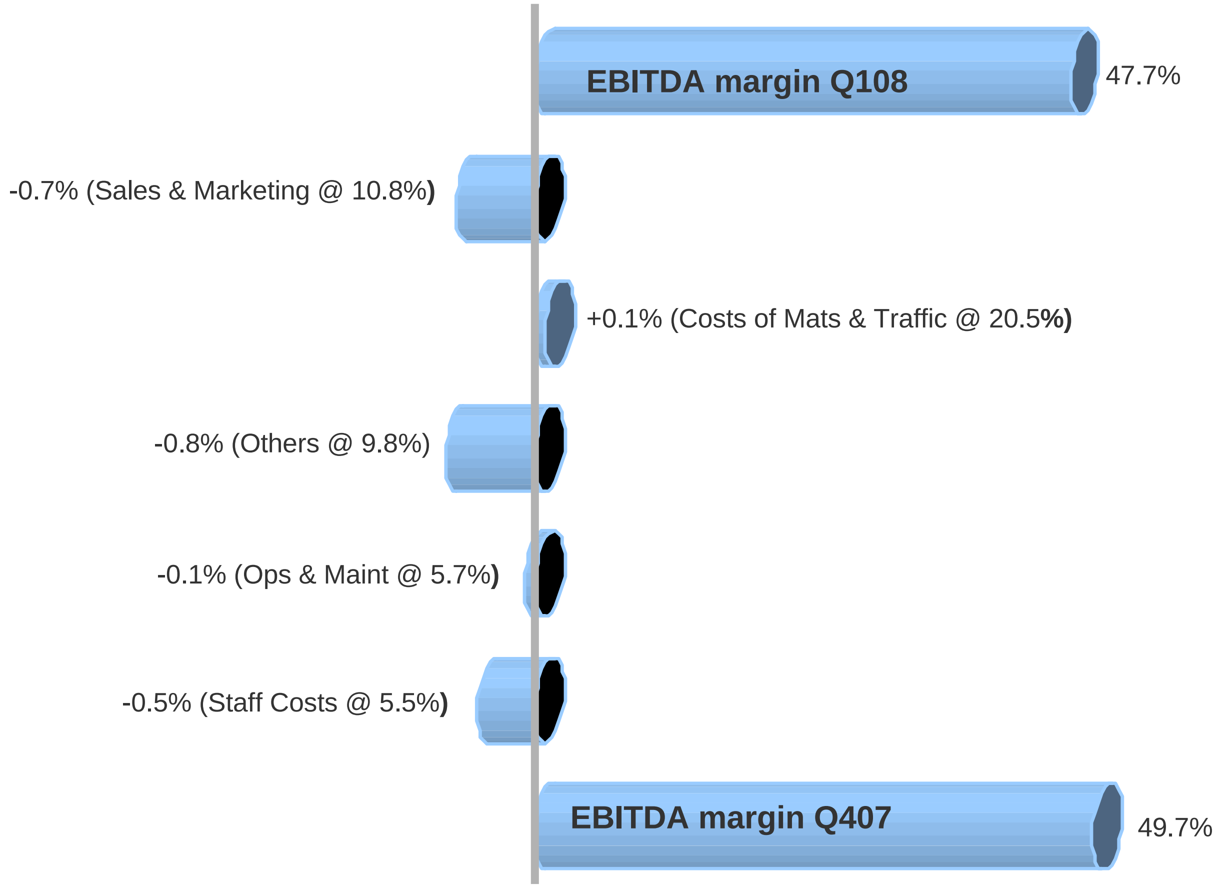
Opex breakdown

(RM mil)	Q108	Q407	Q307	Q207	Q107
Cost of materials	11.9	14.5	15.0	14.5	15.4
Traffic charges	227.3	228.4	212.0	199.6	189.5
Sales & Marketing	126.2	119.3	131.9	133.5	118.3
- *advertising & promotions*	*49.5*	*44.5*	*58.1*	*63.8*	*51.9*
- *commissions*	*76.7*	*74.8*	*73.8*	*69.7*	*66.4*
Staff Costs	64.4	59.3	62.1	55.6	49.5
Operations & Maintenance	66.8	66.7	66.2	62.6	61.1
Other expenses	118.8	110.7	101.9	91.4	86.3
- *USP fund and license fees*	*67.6*	*64.5*	*63.4*	*59.0*	*55.1*
- *provision for bad & doubtful debts*	*6.7*	*6.0*	*6.5*	*4.5*	*4.5*
- *others*	*44.5*	*40.2*	*32.0*	*27.9*	*26.7*
TOTAL	615.4	598.9	589.1	557.2	520.1

Cash-flow

(RM mil)	Q108	Q407	Q307	Q207	Q107
Cash at start	577.1	930.7	1,009.0	937.9	869.5
Cash-flow from operations	501.9	531.4	392.5	417.5	458.6
Changes in working capital	(75.6)	(25.2)	53.0	57.9	(296.2)
Cash-flow used in investing activities	*(119.7)*	*(312.3)*	(148.8)	(89.5)	(94.0)
- *Capex*	*(126.3)*	*(324.4)*	*(158.8)*	*(98.5)*	*(100.9)*
Cash-flow used in financing activities	0.0	(547.5)	(375.0)	(314.8)	0.0
Net change in cash	306.6	(353.6)	(78.3)	71.1	68.4
Cash at end	883.7	577.1	930.7	1,009.0	937.9
Operational cash-flow *(EBITDA – Capex)*	429.6	260.3	367.4	403.3	396.3

Key changes impacting q-o-q EBITDA margin



@ denotes % of revenue in Q108

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see you next quarter